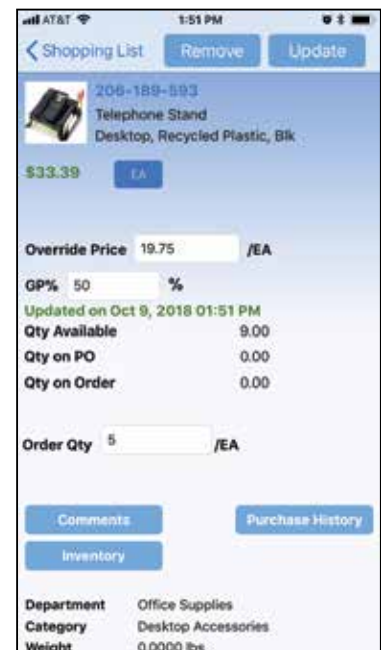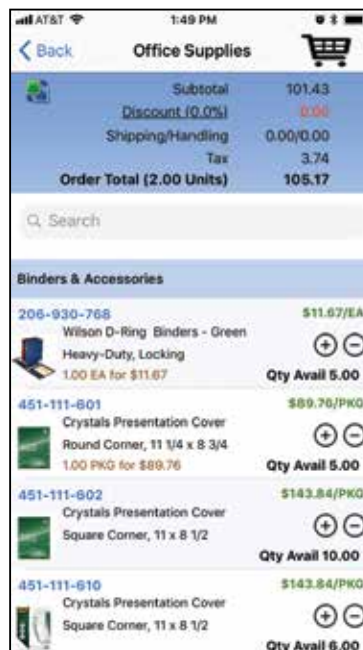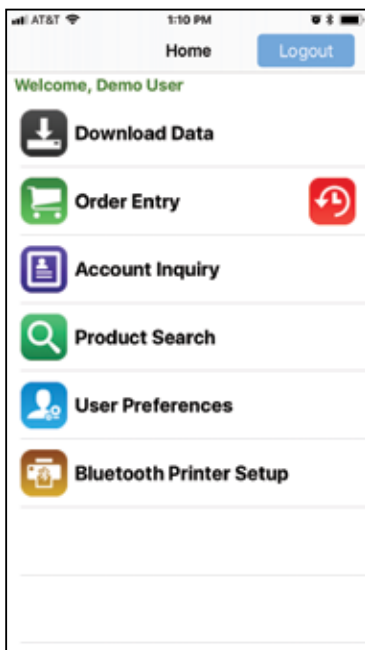# **M**obile **A**pplication **S**olutions

S2K MOBILE

With the rapid expansion of mobile devices, enterprises everywhere are being dramatically impacted by the new wave of mobile technology. VAI's S2K Mobile solutions turn ordinary smartphones into powerful business tools that can help you improve efficiencies, enhance customer service, and increase sales. S2K Mobile solutions are actual applications that are downloaded and installed on your mobile device, rather than being rendered within a browser. They are specifically designed for smaller handheld displays and a touch-screen interface, and can easily access the native functions of the mobile device, such as the camera. These powerful solutions provide file synchronization directly with S2K Enterprise or your current ERP system, and give users offline access to content when a network/wireless connection in unavailable.

Order Processing

Having a web presence alone is no longer sufficient, as online activity continues to shift to mobile. This rise in mobile device usage means that mobile applications have become a key sales tool for companies of all sizes. Giving your sales team immediate access to account and product information can make the difference between getting the sale or not. In addition, making it simpler for customers to place orders directly with your company can result in increased order frequency, customer loyalty, and an improved bottom line for your business.

With S2K Mobile Order Entry, users can:

- Browse Item Product Catalog
- View Item Image, Details, Availability, and Price
- Quick Order Item Scanning
- Shop from Prior History or Promotional Items
- Review Gross Profit, Order Details, and Subtotals

- Options to Pay by Cash, Check, or Credit Card
- Print or Email Transaction Documents
- Review Open Orders and Order Status
- Review Accounts Receivable and Invoice Details
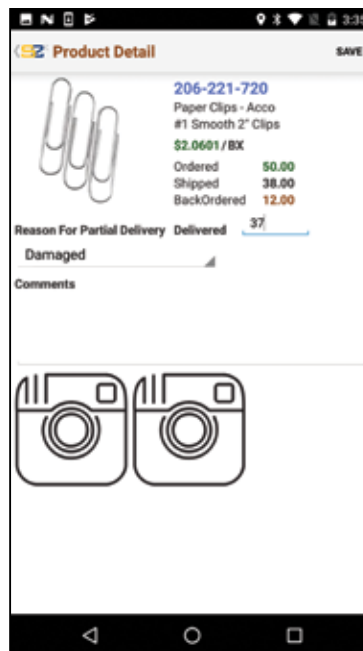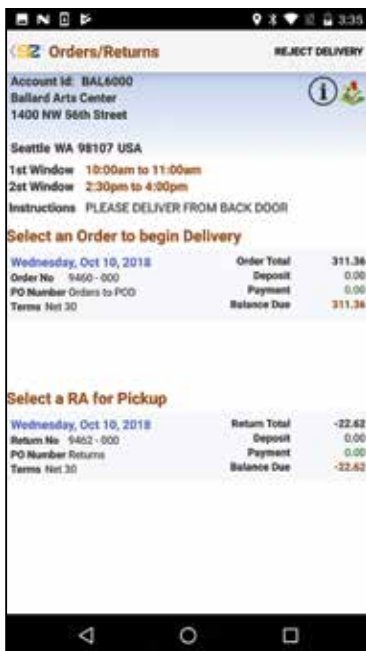- Pay Customer Invoices through Mobile Device

Proof of Delivery

The S2K Mobile Proof of Delivery (POD) application is a powerful solution for effective and efficient driver performance monitoring and delivery confirmation. The POD application replaces the clumsy paperwork process of capturing signatures with a clean and efficient paperless process to confirm the delivery of merchandise and electronically capture signatures and photographs.

S2K Mobile POD features include:

- Load Deliveries by Route and Driver
- Geo Location Tracking
- GPS Tracking and Google Navigation
- Confirm / Scan Items Delivered

- Capture Signature and Photos on the Device
- Process shorts and Returns
- Collect Payments
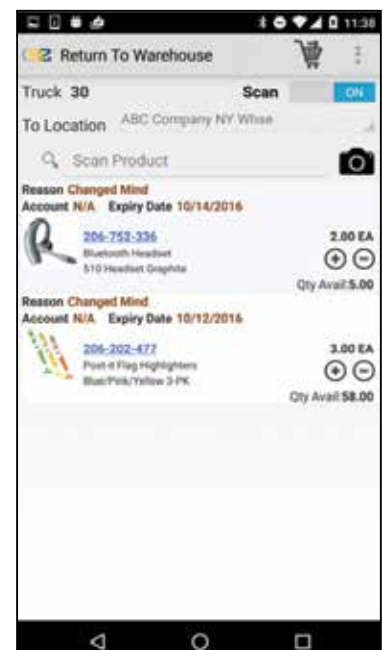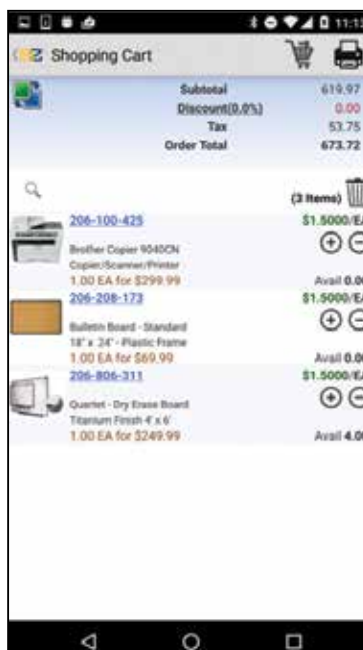- Print or Email Delivery Receipt

Route Sales

The S2K Mobile Route Sales application allows route sales representatives to take orders in the field and fulfill those orders from the inventory on their truck. Sales representatives can request an inventory transfer from the main warehouse. Once the truck is loaded, the user can work off-line on their mobile device to process all transactions. Using a wireless bluetooth scanner, the sales representative can scan the items that require replenishment and build the order as they walk through the store. As the order is taken, the user can look up items and edit quantity and pricing, if required. Once the replenishment order is complete, the representative can then go to the truck and fulfill that order. As the user picks the items from the truck, they can edit shipped quantities or make substitutions as needed. When the order is filled, the representative can then print an invoice for the customer using a wireless bluetooth printer.

S2K Mobile Route Sales features can:

- Request Inventory Transfer from Warehouse
- Confirm Truck Loading
- Perform Sales Delivery, Returns, Exchanges
- Scan Items to Build Orders
- Truck to Truck Inventory Transfers

- GPS Tracking and Google Navigation
- Capture Signature and Collect Payments
- Print or Email Delivery Receipt and Invoice
- Access Customer and Product Information
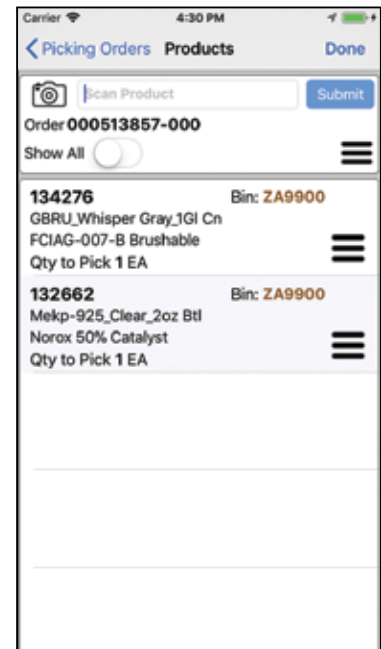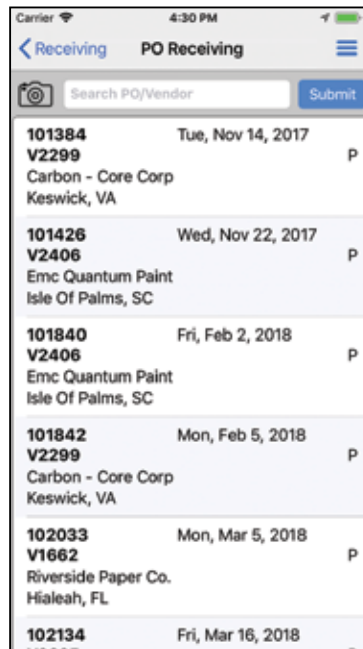- Perform Truck Settlement

Warehouse Management

The S2K Mobile Warehouse application allows you to enhance your warehouse operations and replace expensive RF technology with modern mobile devices. S2K Mobile Warehouse applications have been designed to make transaction processing in your warehouse lighter, easier, and faster than ever. By leveraging the enhanced touch screen display on the mobile device, data can be presented in a clear, concise, easy-to-read format that reduces training time and speeds up operations. The S2K Mobile Warehouse application is connected real-time with S2K Enterprise data. This application can enhance your current warehouse processes and are also perfect for small stockroom management.

The S2K Mobile Warehouse application includes:

- Receiving and Put-Away Confirmation
- Picking and Shipment Verification
- Piece Pick Box and Content Tracking
- Case Pick Label Printing
- Customer Pallet Label

- Piece Pick and Case Pick Merging
- Cycle and Physical Counting
- Product Movement Tracking
- Item, Location, and Bin Inquiry
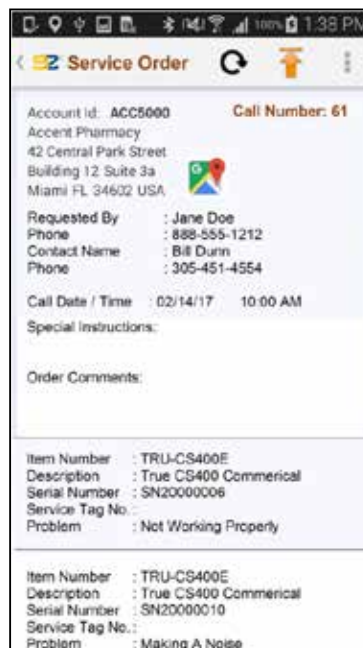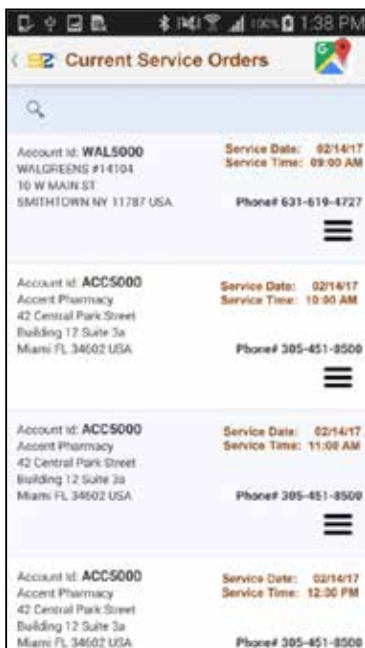- Lot and Shelf Life Date Tracking

S2K Mobile Field Service

The S2K Mobile Field Service application provides a direct pipeline through which work orders can be delivered to your field staff. With S2K Mobile Field Service, work orders that are entered in S2K Enterprise are sent to your field staff. Technicians can see the date, time, and location of the service request, as well as the serial number of the item being serviced and the problem that was reported. Your field staff can then service the item, tracking the parts used from their trucks and the labor time for the job. They can also request a parts transfer from the main warehouse. Field personnel can provide immediate updates and add job details such as photos and get customer sign-off on the completed job. The back office can then deliver an invoice in a few simple clicks, allowing your company to get paid faster and increase the profitability of every job.

With S2K Mobile Field Service, users can:

- View Open Work Orders for Each Customer
- See Service Item Images, Details, and Problem
- Review Service History for a Serialized Item
- Select Repair Parts from Truck Inventory

- Request an Inventory Transfer from the DC
- Utilize a Time Clock to Track Labor Time
- Capture Photos of Repair Issues and Completed Work
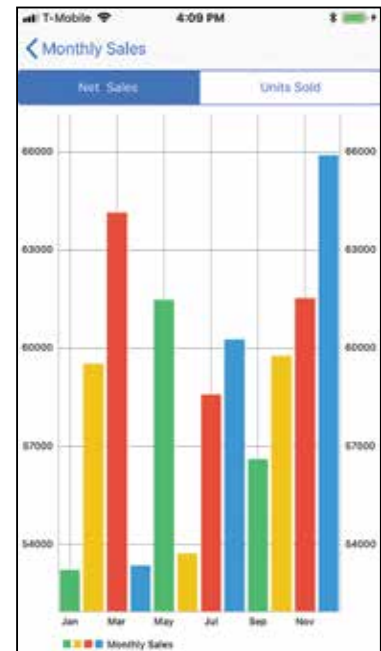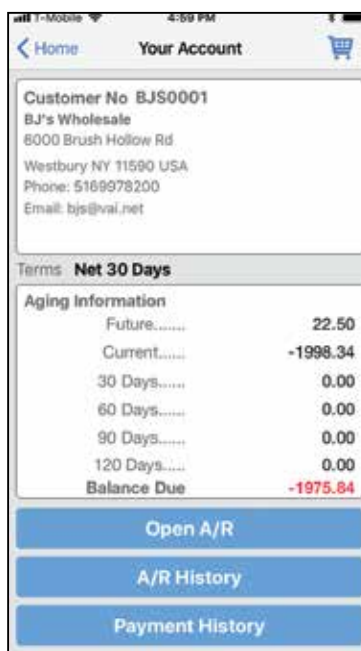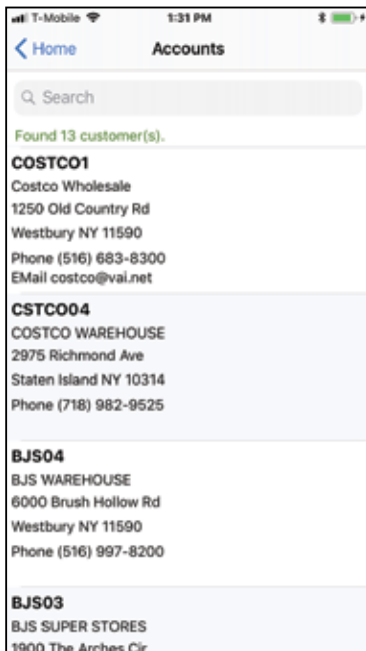- Send Completed Work Order to S2K ERP

S2K Mobile CRM

Sales Representatives may not always have an internet connection at the location where they are meeting with customers. S2K Mobile CRM synchronizes some of the critical data from S2K Enterprise to the users mobile device, allowing them access to customer, item, and sales data even when they are off-line. With S2K Mobile CRM, sales representatives will be able to delight customers by providing them with the immediate information they need to make intelligent business decisions. No matter where your sales team is, they will have access to the following:

With S2K Mobile CRM, users can:

- Customer Account List and Contact Information
- Customer Account Notes
- Accounts Receivable Aging
- Open Orders and Invoices

- Payment and Check History
- YTD Sales, Cost, and Profit
- Monthly Sales Data
- Sales By Customer, Item, Division, and Class

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